



**Building a safer world through innovation, cooperation, and action.**

The Nuclear Threat Initiative is a nonprofit, nonpartisan global security organization focused on reducing nuclear, biological, and emerging technology threats imperiling humanity.

# The Nuclear Threat Initiative

## Director of Development



DRiWaterstone Human Capital  
1550 Wilson Blvd., Suite 700 PMB370  
Arlington, VA 22209  
703-294-6684 | [www.driwaterstonehc.com](http://www.driwaterstonehc.com)

## Mission and Vision

NTI's mission is to transform global security by driving systemic solutions to nuclear, biological, and emerging technology threats imperiling humanity. Its vision: a world safe from preventable global catastrophe.

## NTI delivers real-world solutions to today's top security threats.

NTI collaborates with governments and organizations to raise awareness, advocate, and implement creative solutions. As an independent and trusted partner, we transcend traditional thinking and stimulate new ways to address urgent threats.

## NTI's Values

- Uncompromising Integrity
- Intellectual Independence
- Creative Collaboration
- Diverse Perspectives
- Enduring Optimism



**24%**

Of countries don't have basic cybersecurity measures in place. (Source: NTI Nuclear Security Index )

**195**

Countries assessed for health security capabilities in the Global Health Security Index.

**25+**

Countries participating in a public-private initiative on arms control monitoring and verification.

**50+**

Heads of organizations committed to making gender equity a working reality through NTI-hosted Gender Champions in Nuclear Policy.



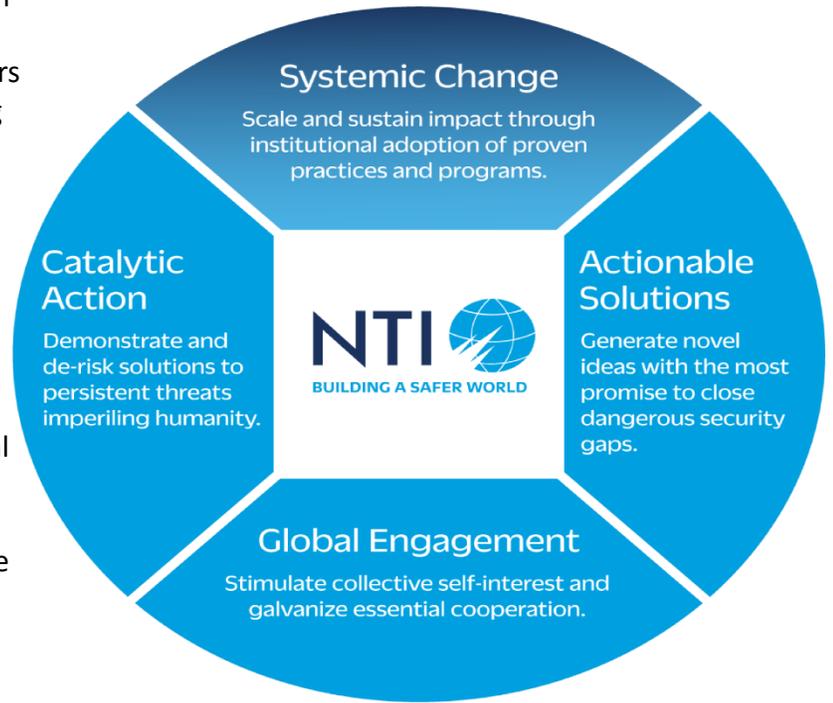
**"NTI is a role model of a private-public partnership in issues of security and of survival."**

*Mohamed ElBaradei, Former IAEA Director General, Nobel Prize laureate*

We are in a new and more dangerous era, in which the possibility of the use of weapons of mass destruction of various types is growing. NTI delivers innovative, real-world solutions that create lasting change for a safe future.

NTI's Impact Model drives its work to create the necessary systemic change for a safer world by galvanizing large-scale institutional adoption of proven global security practices and programs.

NTI's expert analysis shines a bright light on critical security gaps and generates actionable solutions. Through collaboration, NTI forges pilot initiatives that demonstrate and de-risk proposals to catalyze large-scale change.

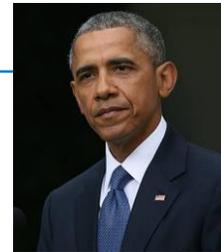


## Goals

### NTI Institutional Objectives:

- ❖ **Reduce urgent nuclear risks.**
- ❖ **Develop a robust global nuclear security architecture without nuclear weapons.**
- ❖ **Build international capacity to prevent catastrophic biological events.**
- ❖ **Harness AI and emerging technology to tap opportunities and reduce catastrophic risks.**

"And with your Nuclear Threat Initiative, you helped us ratify the new START treaty, rally the world to secure nuclear materials, strengthen the global non-proliferation regime, and create an international fuel bank for peaceful nuclear power...That's an extraordinary record."  
~ Barack Obama



"Per dollar expended, NTI is the best buy on earth for increasing the probability that humanity will reach its glorious potential, one undoubtedly beyond the imagination of even an optimist like me."  
~ Warren Buffett



"NTI has been really important to our work. In fact, it's a very powerful example of the ways in which those who generate ideas can have a real impact on policy."  
~ Elizabeth Sherwood-Randall  
Former Homeland Security Advisor to the President





## The Opportunity

At a time when the world faces unprecedented existential threats—from nuclear risk to biosecurity and climate instability—the mission of the **Nuclear Threat Initiative (NTI)** has never been more urgent. As global need for prevention, preparedness, and international cooperation increases, NTI is expanding its partnerships with foundations, governments, and corporations to meet the moment with bold solutions.

We are seeking an **experienced and creative Director of Development** to lead our institutional fundraising strategy and forge the partnerships that will power NTI's next era of impact. Reporting directly to the **Vice President of Development**, this strategic leader will work closely with NTI's executive team, program leads, and a dedicated development team to drive sustainable growth and deepen institutional support.

### Primary responsibilities include:

- ❖ Design and implement institutional funding strategies aligned with NTI's priorities and evolving philanthropic trends.
- ❖ Contribute to broader development strategy, team leadership, and cross-functional collaboration.

### Primary responsibilities Cont.

- ❖ Identify, cultivate, and steward relationships with foundation and government funders.
- ❖ Lead the development of high-quality proposals, concept notes, budgets, and reports—translating NTI's complex programmatic work into compelling funding opportunities.
- ❖ Partner with program and finance teams to ensure alignment, accurate budgeting, compliance, and timely reporting.
- ❖ Manage the institutional giving pipeline in Salesforce, ensuring accurate tracking and analysis of prospects, proposals, and grants.
- ❖ Brief senior leadership and prepare materials for funder engagement and high-level meetings.
- ❖ Strengthen internal systems and processes to support efficient grants management and funder engagement.





## The Candidate

The ideal candidate will drive a collaborative and strategic team approach to development and be able to communicate effectively with internal and external stakeholders. This person will be a relationship-builder comfortable engaging with high-level individuals and unafraid to engage in direct discussions around financial support. They are an exceptional written and oral communicator with the creativity and skills to develop a long-term institutional partnerships and development strategy. This candidate is a team player who is willing to pitch in as needed regardless of title or function.

They are passionate about international affairs and comfortable engaging with academics, government, foundation and government leaders, and experts across multiple relevant fields.

### Qualifications include:

- ❖ A bachelor's degree.
- ❖ At least 8 years of experience in institutional fundraising, with a strong record of securing and managing six- and seven-figure grants.

- ❖ Exceptional skills in proposal writing, editing, and grants management.
- ❖ Experience with CRM systems, preferably Salesforce.
- ❖ Excellent relationship management, communication, and organizational skills.

### What will make you stand out?

- ❖ You have a deep understanding of the foundation and government funding landscape, particularly in global security, public health, and/or technology.
- ❖ You exhibit high integrity and sound independent judgment.
- ❖ You have demonstrated familiarity with donor stewardship and cultivation, and retention strategies.
- ❖ You are extremely curious and embrace constant learning.
- ❖ You build internal, cross-functional relationships.





Applications should be e-mailed directly to Courtney Bickert at:  
[Bickert@driwaterstonehc.com](mailto:Bickert@driwaterstonehc.com)  
Subject Title: Application, Director of Development, NTI

**Additional Information**

This is a full-time hybrid position, working a minimum of three days a week in our Washington, DC office. *This position may require limited domestic and possible international travel for funder meetings and conferences.*

**Compensation**

Salary range: \$135,000 – \$160,000 annually, based on experience. NTI offers a comprehensive benefits package, including health insurance and other generous benefits.

**EQUAL OPPORTUNITY EMPLOYER**

NTI is proud to be an equal opportunity employer and encourages people of all backgrounds and identities to apply. All applicants will be considered without attention to race, color, religion, national origin, sex, age, marital status, personal appearance, sexual orientation, gender identity or expression, familial status, family responsibilities, political affiliation, genetic information, disability, credit information, homeless status, status as a victim or family member of domestic violence, a sexual offense, or stalking, or any other quality or circumstance protected by Federal or D.C. law.

---

DRiWaterstone is managing the search on behalf of NTI. All first-round interviews for this position will take place via video conference with DRiWaterstone.

DRiWaterstone is a women founded executive search firm recognized by Forbes magazine as one of the leading executive recruiting firms in the U.S. with a focus on mission and purpose-driven organizations. DRiWaterstone provides executive search and strategic consulting services to help regional, national, and international clients grow, thrive, and excel.