



President & CEO

Columbia, MD

DR*i* Waterstone
HUMAN CAPITAL

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Community Foundation of Howard County

Inspiring lifelong giving and connecting people, places and organizations to worthy causes across Howard County and beyond.

The Community Foundation of Howard County (CFHoCo) is a 501(c)(3) nonprofit public charity with the goal of connecting philanthropically-minded donors with avenues for charitable giving in Howard County and beyond.

CFHoCo is governed by a local volunteer board of trustees and run by professionals with expertise in assessing the community's need, working with donors to connect generosity with need and managing charitable assets. The Foundation is committed to building a vibrant, compassionate and engaged Howard County community. We encourage local philanthropy and offer individuals, families and businesses a variety of easy and tax-efficient ways to impact their community through charitable giving. CFHoCo assists donors in building an enduring source of charitable assets by creating pathways to establish permanent endowment funds under the umbrella of one large foundation.

Learn about the wonderful communities in Howard County by visiting: [Visit Howard County Maryland](#)



History, Mission, & Core Beliefs

History

Opening in 1967, the new town of Columbia was developed by James Rouse and The Rouse Company to not only eliminate the inconveniences of then-current suburban sprawl but also to eliminate racial, religious, and class separation. James Rouse believed that government cannot solve all problems but the people closest to local needs are in the best position to address those needs. To effectuate that philosophy Mr. Rouse founded the Community Foundation of Howard County (successor in interest to the Columbia Foundation) in 1969 as the first community foundation in the State of Maryland.

Mission

Inspiring lifelong giving and connecting people, places and organizations to worthy causes across Howard County and beyond.

Core Beliefs

- Connect caring people with causes that matter to them to encourage and facilitate charitable giving.
- Disperse grants and scholarships for education, the arts, and to fund critical support for vulnerable members of our community.
- With deep understanding of the county's economic, social and cultural needs, help donors understand the community's greatest challenges and identify the most impactful ways to give back.
- CFHoCo staff help donors learn more about organizations and programs in areas they most care about. We organize meetings with nonprofits to give donors a deeper understanding of their mission and operations and discuss ways their contributions can make the biggest difference.



DRiWaterstone is proud to lead this search.

The Opportunity

The President & CEO is responsible for increasing the Foundation's assets, taking a leadership role in the community, and promoting sustainability by working collaboratively with the Board of Trustees, community agencies, local government, and individual and corporate donors to enhance the quality of life in Howard County. The President & CEO also provides leadership and guidance to the Foundation staff and independent contractors who provide ongoing services to the Foundation.

Responsibilities include:

- ❖ **Community Connection:** Creating and deepening relationships across Howard County.
- ❖ **Communication:** Communicating CFHoCo's mission to the community, bringing visibility to the community's challenges and collaboratively developing solutions to address those challenges.
- ❖ **Fundraising:** Building relationships with key funding partners – individual, corporate, and high-net-worth donors and prospects to elevate opportunities for community members with impactful gifts.
- ❖ **Financial & Operational Excellence:** Focusing on effective budget management and financial resourcefulness while driving efficient and purposeful operations oversight.
- ❖ **Staff Guidance:** Leading a team of talented individuals to optimize their strengths and develop their areas of opportunity to best serve the community.
- ❖ **Volunteer Leadership:** Partnering and cultivating relationships with the dedicated Board of Trustees and community volunteers.



The Foundation seeks a diplomatic servant leader with a strong connection to the Howard County community

Experience and qualifications:

- ❖ The President & CEO must possess the skills to lead a mature yet growing philanthropic organization and demonstrate a history of accomplishment.
- ❖ Experience as a fundraiser working with individuals, corporations, and the public sector. A relationship builder, particularly with donors.
- ❖ Financial and operational management experience. Ability to prepare, monitor, and manage the investment policy and operational budgets.
- ❖ A minimum of five years of senior management experience in the nonprofit, corporate, education, or government sectors.
- ❖ Ability to engage a wide range of stakeholders and cultures.
- ❖ Demonstrated ability to act as the spokesperson for an organization, preferably a not-for-profit; a charismatic and engaging speaker able to craft and deliver a compelling message to a range of audiences.
- ❖ Experience working with a nonprofit board and possessing the ability to cultivate board relationships.
- ❖ Energy, enthusiasm, creativity, diplomacy, public speaking talents, attention to detail, strategic thinking and analysis, integrity, and a deep commitment to the Foundation's and Howard County community's core values.
- ❖ Bachelor's degree, with an advanced degree preferred.

**LOCAL GIVING.
BETTER LIVING.**





Submit your application:
<https://driwaterstonehc.com/position/ceo-cfhc/>

Compensation: \$160,000 – \$190,000 based on experience and qualifications.

Location: Columbia, Maryland

Equal-opportunity Employer

The Community Foundation of Howard County provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type on the basis of race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and professional development.

DRiWaterstone has been exclusively retained for this engagement. All first-round interviews for this position will take place via video conference with DRiWaterstone.

About DRiWaterstone

DRiWaterstone is a women-founded executive search firm recognized by Forbes magazine as one of the leading executive recruiting firms in the U.S. With a focus on purpose and mission-driven organizations, we provide executive search and strategic consulting services to help regional, national, and international clients grow, thrive, and excel.

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