



Building a safer world through innovation, cooperation, and action.

The Nuclear Threat Initiative is a nonprofit, nonpartisan global security organization focused on reducing nuclear, biological, and emerging technology threats imperiling humanity.

The Nuclear Threat Initiative

Major Gifts Officer

DR*i* Waterstone
HUMAN CAPITAL

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Mission and Vision

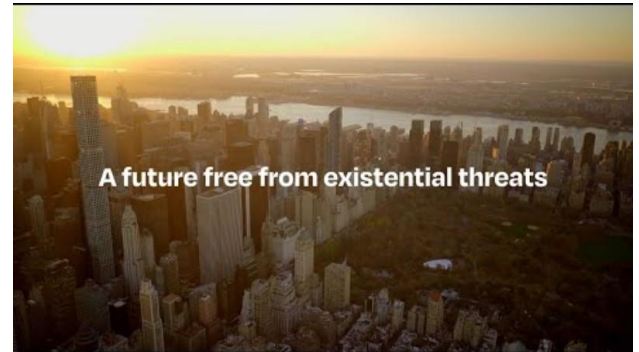
NTI's mission is to transform global security by driving systemic solutions to nuclear, biological, and emerging technology threats imperiling humanity. Its vision: a world safe from preventable global catastrophe.

NTI delivers real-world solutions to today's top security threats.

NTI collaborates with governments and organizations to raise awareness, advocate, and implement creative solutions. As an independent and trusted partner, we transcend traditional thinking and stimulate new ways to address urgent threats.

NTI's Values

- Uncompromising Integrity
- Intellectual Independence
- Creative Collaboration
- Diverse Perspectives
- Enduring Optimism



24%

Of countries don't have basic cybersecurity measures in place. (Source: NTI Nuclear Security Index)

195

Countries assessed for health security capabilities in the Global Health Security Index.

25+

Countries participating in a public-private initiative on arms control monitoring and verification.

50+

Heads of organizations committed to making gender equity a working reality through NTI-hosted Gender Champions in Nuclear Policy.



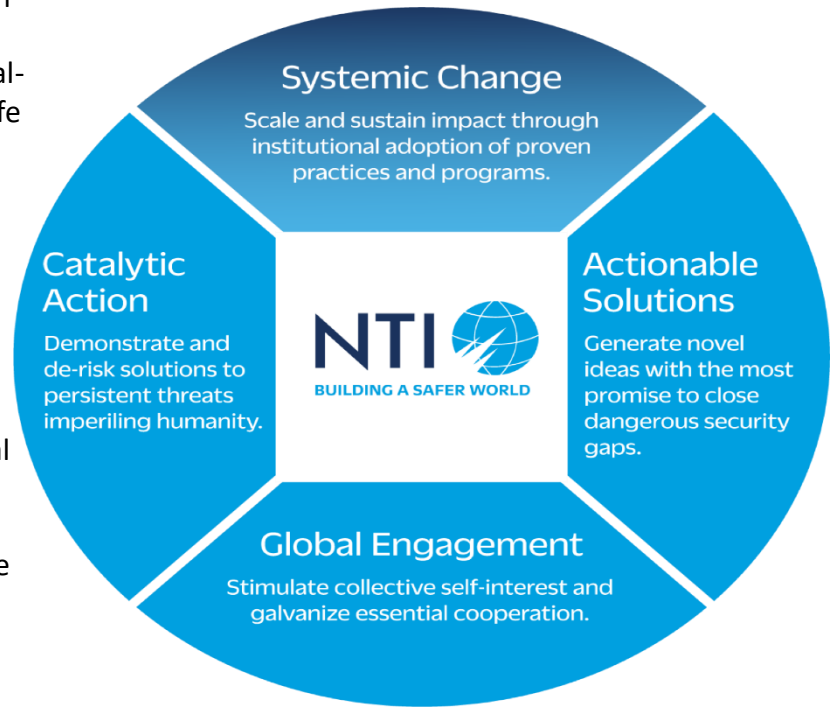
“NTI is a role model of a private-public partnership in issues of security and of survival.”

Mohamed ElBaradei, Former IAEA Director General, Nobel Prize laureate

We are in a new and more dangerous era, in which the possibility of the use of weapons of mass destruction is growing. NTI delivers innovative, real-world solutions that create lasting change for a safe future.

NTI’s Impact Model drives its work to create the necessary systemic change for a safer world by galvanizing large-scale institutional adoption of proven global security practices and programs.

NTI’s expert analysis shines a bright light on critical security gaps and generates actionable solutions. Through collaboration, NTI forges pilot initiatives that demonstrate and de-risk proposals to catalyze large-scale change.



Goals

NTI Institutional Objectives:

- Reduce urgent nuclear risks
- Develop a robust global nuclear security architecture without nuclear weapons
- Build international capacity to prevent catastrophic biological events
- Harness AI and emerging technology to tap opportunities and reduce catastrophic risks

"And with your Nuclear Threat Initiative, you helped us ratify the new START treaty, rally the world to secure nuclear materials, strengthen the global non-proliferation regime, and create an international fuel bank for peaceful nuclear power...That's an extraordinary record."
~ Barack Obama



"NTI has been really important to our work. In fact, it's a very powerful example of the ways in which those who generate ideas can have a real impact on policy."
~ Elizabeth Sherwood-Randall
Homeland Security Advisor to the President



"Per dollar expended, NTI is the best buy on earth for increasing the probability that humanity will reach its glorious potential, one undoubtedly beyond the imagination of even an optimist like me."
~ Warren Buffett





The Opportunity

NTI is currently seeking a professional, creative, and collaborative Major Gifts Officer to help build the organization's capacity to increase philanthropic and major individual support for the organization's mission. The individual will also contribute to the development team's overall efforts to increase funding support.

Reporting directly to the Vice President, the selected candidate will work with the Development team and NTI leadership to manage major giving at NTI. In coordination with the Vice President of Development, the Major Gifts Officer will create and execute an annual plan to increase major giving through tailored engagement and outreach strategies and will help NTI build and strengthen relationships with major donors and prospects.

The Development team has the opportunity to shape the next generation of donors and supporters and take this vision for the development program from ideation to inception. As part of this effort, the Major Gifts Officer will maintain powerful, personal relationships with supporters, and identify and steward new relationships, with a special emphasis on building out the major donor program.

Primary duties & responsibilities include:

- ❖ Building and overseeing a portfolio of 80-100 prospects with individualized strategies, focused on major giving prospects (with capacity of \$100k - \$1M).
- ❖ Planning and facilitating leadership engagement with major giving prospects.
- ❖ Creating and implementing segment-specific strategies for major giving prospects.
- ❖ Documenting and illustrating major gift pipeline progress for NTI leadership using Salesforce.
- ❖ Overseeing the moves management system for donors and prospects in Salesforce; compiling lists of donors and prospects and tracking next steps for all priority individuals.
- ❖ Working to build a planned giving program at NTI, including identifying planned giving prospects, responding to potential donors, educating leadership about planned/legacy giving, properly acknowledging planned gifts, and managing the small group of existing legacy donors.
- ❖ Supporting the development team and program teams in revenue generation initiatives and events as needed.



The Candidate

The ideal candidate will drive a collaborative and strategic team approach to development and be able to communicate effectively with internal and external stakeholders. This person will be a relationship-builder comfortable engaging with high-level individuals and unafraid to engage in direct discussions around financial support. They are an exceptional written and oral communicator with the creativity and skills to develop a long-term major gifts fundraising strategy. This candidate is a team player who is willing to pitch in as needed regardless of title or function.

Specific qualifications include:

- ❖ At least 3-5 years of relevant development experience for a non-profit organization.
- ❖ Bachelor's Degree.



What will make you stand out?

- ❖ You exhibit high integrity and sound independent judgment.
- ❖ You have demonstrated familiarity with individual stewardship and cultivation strategies, major giving cycles, retention strategies, and communication and engagement metrics.
- ❖ You have excellent communication, writing, and editing skills.
- ❖ You have previous major gift fundraising experience.
- ❖ You have knowledge of Salesforce or a similar donor database preferred, including proficiency in reporting, dashboards, and basic administrator functions.
- ❖ You have familiarity with or interest in international relations, global security, and/or existential risk reduction (preferred).





Applications should be e-mailed directly to Courtney Bickert at:
Bickert@driwaterstonehc.com
Subject Title: Application, Major Gifts Officer, NTI

DRiWaterstone is managing the search on behalf of NTI. All first-round interviews for this position will take place via video conference with DRiWaterstone.

DRiWaterstone is a women founded executive search firm recognized by Forbes magazine as one of the leading executive recruiting firms in the U.S. with a focus on mission and purpose-driven organizations. DRiWaterstone provides executive search and strategic consulting services to help regional, national, and international clients grow, thrive, and excel.

EQUAL OPPORTUNITY EMPLOYER

NTI is proud to be an equal opportunity employer and encourages people of all backgrounds and identities to apply. All applicants will be considered without attention to race, color, religion, national origin, sex, age, marital status, personal appearance, sexual orientation, gender identify or expression, familial status, family responsibilities, political affiliation, genetic information, disability, or any other quality or circumstance protected by federal or DC law.