



Senior Counsel/Director, Regulatory Advocacy





## **Clean Grid Alliance**









## **Advancing Renewable Energy in the Midwest**

Clean Grid Alliance (CGA) is a nonprofit organization whose 60+ members include wind, solar and energy storage developers and manufacturers, non-profit environmental, public interest, and clean energy advocacy organizations, farmer organizations, and other businesses that support renewable energy. CGA is a vital player in the fast-changing clean energy sector. Clean energy (and other technologies that will enable a clean and renewable future) is growing rapidly and includes wind, solar, storage, and other emerging technologies like hydrogen —all of which will need CGA's expertise and engagement in the years to come. CGA's current footprint includes nine states: North Dakota, South Dakota, Minnesota, Iowa, Wisconsin, Michigan, Illinois, Indiana and Missouri. CGA's work with the Midcontinent Independent System Operator (MISO) also includes MISO South (Arkansas, Louisiana, Mississippi and a small part of Texas).







## **Areas of Focus**

## **Leading the Way in the Renewable Energy Revolution**

#### Wind:

The most cost-efficient source of renewable energy, wind power blows the Midwest toward a renewable energy future.

#### Solar:

Solar power creates jobs, drives innovation, and strengthens our economy as a key player in moving the Midwest toward a renewable energy future.

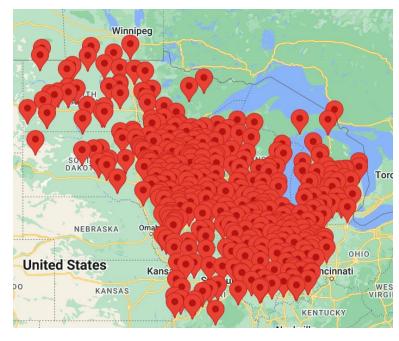
#### Transmission:

Transmission is critical to delivering low-cost energy when and where it is needed.

#### Storage:

Strong storage infrastructure can bring down energy costs by increasing grid efficiency and improving reliability and flexibility.

### Wind & Solar Energy Projects – MISO North







The **Senior Counsel/Director, Regulatory Advocacy** will be part of a dynamic, growing staff and play a key role in creating and achieving a clean energy transition in the Midcontinent. The preferred location for the position is in the MISO region. CGA currently has a hybrid work environment and does host quarterly (March, June, September, December) member meetings in Minneapolis/St. Paul which staff attend in person. This position requires travel approximately 10% of the time.

CGA is looking for an ambitious, personable, self-starter, and team player who wants to do work that makes a meaningful difference. The ideal candidate will:

- Advance the transition to a clean energy economy through intervention and participation in state regulatory commission proceedings across the CGA footprint. Participation will include transmission line cases, utility Integrated Resource Plans, regulatory dockets to implement state clean energy legislation, resource procurement/RFP, and additional topics pertinent to clean energy implementation.
- Develop and implement a multi-state strategy for CGA's regulatory involvement and success in the states.
- Manage at least one staff person (Regulatory Associate).
- ❖ Work in close coordination with the CGA State Advocacy team, Communications team, CGA consultants, partner organizations, CGA members, and others as necessary.

#### The successful candidate will have:

- Experience working on clean energy issues, crafting and implementing an agenda and successful strategy.
- Track record of winning cases/dockets in state regulatory proceedings.
- Experience working on cases with partner organizations.
- Ability to work both individually and as part of a team.
- Good judgment when making recommendations, be able to digest large amounts of information and boil it down into issues and priorities for CGA.
- Drive to implement policies set by state legislatures in state regulatory commission settings and work with members to craft and advocate CGA positions; intervene in transmission line proceedings to support infrastructure needed for the grid of the future in MISO states.

#### The **Senior Counsel/Director, Regulatory Advocacy** may:

- Occasionally liaison with the MISO Environmental Sector members.
- ❖ Join workgroup calls held by CGA's State Advocacy and/or Communications team members to provide updates and reports on regulatory activities.
- Run/facilitate a regulatory work group of the CGA membership to provide updates and seek input on various topics.





## **The Opportunity**

The **Senior Counsel/Director, Regulatory Advocacy** will be part of a dynamic, growing staff and play a key role in creating and achieving a clean energy transition in the Midcontinent.

#### Strategy and Vision (35%)

- In conjunction with the Executive Director, CGA staff, and CGA membership, create and execute a yearly, multi-state strategy for regulatory intervention and participation.
- Manage approved budget for the regulatory work, including consultants, expert witnesses, and other expenses.
- Seek foundation funding for various work plans at state regulatory commissions.
- Liaison and work with CGA membership to understand key priorities and address new issues as they arise.
- Deliver updates to CGA membership to keep them apprised of CGA regulatory strategy and activities.
- Provide continuity between regulatory strategy and activity and other CGA strategic priorities in State Advocacy and MISO work.

#### Daily/Weekly Core Functions (50%)

- Participate in, and manage all, ongoing state regulatory proceedings in which CGA is involved, including writing briefs and comments, seeking CGA membership input through a regulatory workgroup, working with expert witnesses on testimony and preparation for hearings, creating additional regulatory proceeding content as needed, participating with partner organization if intervening with other groups in a state proceeding.
- Provide regulatory updates to CGA staff and membership in monthly e-newsletters, workgroup calls, staff meetings, partner organization meetings, or other venues as needed.
- Manage Regulatory Associate.
- Participate with the Executive Director on calls or preparation of materials (grant requests or reports) to foundations and other funders.
- Provide regulatory updates to various audiences as needed.
- Create written content for blogs, articles, CGA monthly e-newsletters, or other materials.

#### Other Duties and Activities (15%)

- As requested and appropriate, participate in presentations at conferences and meetings to advocate for CGA positions and priorities.
- Travel as required by the position.
- Other duties as required.





## **The Candidate**

The ideal candidate for the position of **Senior Counsel/Director**, **Regulatory Advocacy** at CGA is a strategic leader who will work diligently to advance the transition to a clean energy economy through intervention and participation in state regulatory commission proceedings across the CGA footprint.

#### Qualifications:

- ❖ Law degree and 10+ years' experience with state regulatory and legal work, track record of success.
- Ability to set an aggressive but doable agenda and implement it, work effectively on deadline, juggle multiple tasks and priorities at once, perform well in a fast-paced environment, and effectively apply good judgment skills.
- Experience engaging, influencing, and working collaboratively with a variety of stakeholders across different interests, reconciling challenging and diverse viewpoints among non-profit organizations, forprofit renewable energy companies, CGA members, and other organizations with whom CGA is working.
- Ability to work effectively as part of a team or by yourself, to perceive when to build consensus and when to lead.
- Experience conducting rigorous information gathering and compiling findings into easily digested and compelling formats.
- Self-starter, with good organizational skills.



#### WIND

Drought resistant and predictably reliable, wind helps deliver a clean energy future while generating revenue for counties and landowners.



#### **TRANSMISSION**

The super-highway for electricity, transmission delivers renewable energy from where it is generated to where customers need it.



#### SOLAR

A dependable source of natural energy, solar is a vast resource that can supply a significant portion of the Midwest's electricity needs.



#### STORAGE

An emerging technology, storage helps bridge energy gaps and extends the time that renewables are available on the electric system.





# Submit your application at: <a href="https://driwaterstonehc.com/position/sr-counsel-clean-grid-alliance/">https://driwaterstonehc.com/position/sr-counsel-clean-grid-alliance/</a>

#### Compensation

Salary: \$160,000 - \$175,000, depending on experience and the candidate's qualifications. Excellent benefits include 100% employer-paid health, dental, and vision insurance, long and short-term disability, flexible work environment, generous vacation, 11.5 paid holidays, and substantial employer contribution to a retirement plan after the employee is vested after 1 year of employment.

#### **Location and Travel Requirements**

The preferred location for the position is in MISO region. CGA currently has a hybrid work environment and does host quarterly (March, June, September, December) member meetings in Minneapolis/St. Paul which staff attend in person. This position requires travel approximately 10% of the time.

#### **Equal-opportunity Employer**

CGA provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and professional development.

DR/Waterstone has been exclusively retained for this engagement. All first-round interviews for this position will take place via video conference with DR/Waterstone.

#### About DRiWaterstone

DR/Waterstone is a women-founded and led executive search firm recognized by Forbes magazine as one of the leading executive recruiting firms in the U.S. With a focus on purpose and mission-driven organizations, we provide executive search and strategic consulting services to help regional, national, and international clients grow, thrive, and excel.

