



**Building a safer world through innovation, cooperation, and action.**

The Nuclear Threat Initiative is a nonprofit, nonpartisan global security organization focused on reducing nuclear and biological threats imperiling humanity.

The Nuclear Threat Initiative  
Vice President of Development

# About NTI

## Mission and Vision

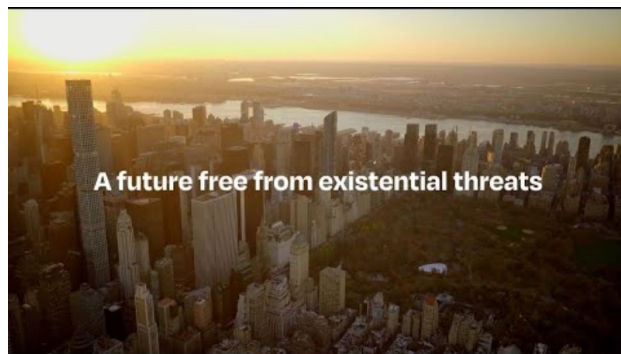
NTI's mission is to transform global security by driving systemic solutions to nuclear and biological threats imperiling humanity and ultimately build a world safe from preventable global catastrophes.

## NTI delivers real-world solutions to today's top security threats.

NTI collaborates with governments and organizations to raise awareness, advocate, and implement creative solutions. As an independent and trusted partner, we transcend traditional thinking and stimulate new ways to address urgent threats.

## NTI's Values

- Uncompromising Integrity
- Intellectual Independence
- Creative Collaboration
- Diverse Perspectives
- Enduring Optimism



**24%**

Of countries don't have basic cybersecurity measures in place.  
(Source: NTI Nuclear Security Index )

**195**

Countries assessed for health security capabilities in the Global Health Security Index.

**25+**

Countries participating in a public-private initiative on arms control monitoring and verification.

**5+**

Heads of organizations committed to making gender equity a working reality through NTI-hosted Gender Champions in Nuclear Policy.



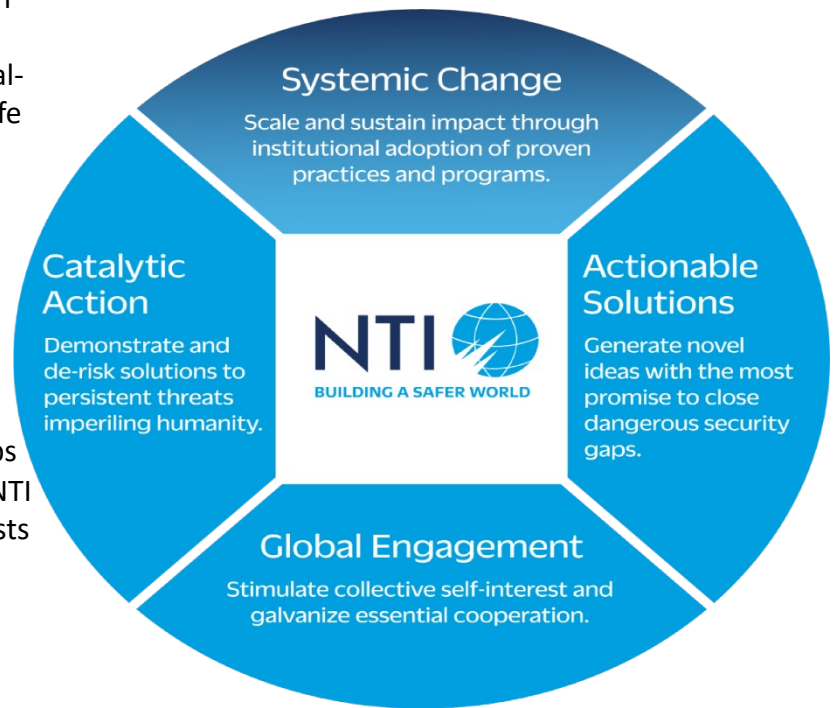
**"NTI is a role model of a private-public partnership in issues of security and of survival."**

*Mohamed ElBaradei, Former IAEA Director General, Nobel Prize laureate*

We are in a new and more dangerous era, in which the possibility of the use of weapons of mass destruction is growing. NTI delivers innovative, real-world solutions that create lasting change for a safe future.

NTI's Impact Model drives the work to create the necessary systemic change for a safer world by galvanizing large-scale institutional adoption of proven global security practices and programs.

NTI's expert analysis highlights critical security gaps and actionable solutions. Through collaboration, NTI refines proposals, galvanizes cooperation, then tests ideas to catalyze large-scale change.



## Goals

### NTI Strategic Goals:

- Reduce urgent risks in the nuclear weapons system.
- Design and promote an existentially safe security architecture without nuclear weapons.
- Build international capacity to prevent catastrophic biological events.
- Harness AI and emerging technology to reduce catastrophic risk.

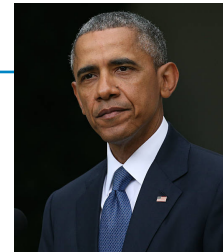
"Per dollar expended, NTI is the best buy on earth for increasing the probability that humanity will reach its glorious potential, one undoubtedly beyond the imagination of even an optimist like me."

~ Warren Buffett



"And with your Nuclear Threat Initiative, you helped us ratify the new START treaty, rally the world to secure nuclear materials, strengthen the global non-proliferation regime, and create an international fuel bank for peaceful nuclear power...That's an extraordinary record."

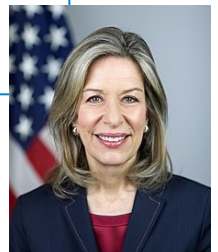
~ Barack Obama



"NTI has been really important to our work. In fact, it's a very powerful example of the ways in which those who generate ideas can have a real impact on policy."

~ Elizabeth Sherwood-Randall

Homeland Security Advisor to the President





## The Opportunity

NTI is currently seeking a sophisticated and seasoned Vice President of Development to lead the organization in the achievement of its fundraising goals. Reporting directly to the President, they will develop and execute NTI's fundraising strategy focused on diversifying revenue streams. They are responsible for leading and expanding a development program that will sustainably raise \$20-\$25 million in revenue annually.

The Vice President has the opportunity to work with the NTI team to shape the next generation of donors and supporters and take their vision for the development program from ideation to inception. They will maintain powerful, personal relationships with supporters, and identify and steward new relationships, with a special emphasis on building out the major donor program. The right candidate is an exceptional written and oral communicator and relationship-builder with the creativity and skills to develop a long-term fundraising strategy. The successful candidate will drive a collaborative and strategic team approach to development.

### Primary duties & responsibilities include:

- ❖ Provide strong, strategic leadership to deliver on ambitious but attainable goals that will diversify and increase annual operating funds.
- ❖ Determine the vision, direction, and execution of tactical plans to build and manage a full-scale development program, both near- and long-term.
- ❖ Conceptualize, plan, and implement a strategic approach to building relationships and securing philanthropic support from individuals, corporations, and foundations, including developing strategies for prospects, prioritizing activities, soliciting gifts, and orchestrating the involvement of institutional leadership.
- ❖ Organize and implement financial goals and strategies, analyze and identify problems, and formulate creative solutions.
- ❖ Understand the roles and contributions of Development Office staff and make staffing and hiring decisions as needed so that skills are maximized, and the group is motivated to work interactively with a sense of mission and commitment.





## The Opportunity (Continued)

- ❖ Develop clear short- and long-term plans for the Development Office that are both realistic and challenging; prepare annual fundraising plan and budget.
- ❖ Manage the day-to-day operations of development initiatives, including results, reporting, budgets, communications, and external initiatives.
- ❖ Assist in gaining visibility for NTI; help build on NTI's brand and position in the field. Translate research for a wide audience to make the case for new sources of funding and build a positive understanding of the organization with its many audiences.
- ❖ Collaborate with senior leadership and program team peers to steward and provide donors and prospective donors with a positive experience.
- ❖ Continually upgrade fundraising practices and infrastructure to align with best practices nationally and ensure successful adherence to grant and restricted giving agreements.
- ❖ Member of the Senior Leadership Team: participates in meetings and represents the development team and strategy across the institution.





## The Candidate

The ideal Vice President of Development will have extensive experience in the design and execution of multi-faceted revenue generation strategies. The Vice President's experience will include the diversification of a funding base and the continual and creative expansion of a major donor pipeline. The successful candidate will have experience working closely with senior management and a Board of Directors to build visibility, impact, and financial resources toward organizational goals.

### Specific qualifications include:

- ❖ Bachelor's degree is required.
- ❖ At least 10 years of experience in non-profit development and fundraising, ideally at a research and/or global institution.
- ❖ Demonstrated results executing fundraising strategies that expand and diversify the donor base to sustain and increase overall revenue.
- ❖ Record of success in establishing, identifying, and analyzing challenges and formulating creative solutions.
- ❖ Experience mobilizing both long-term and immediate opportunities to capitalize on revenue and awareness for the organization.
- ❖ Record of moving current donors through the giving stream and engaging with prospective donors.
- ❖ Demonstrated experience cultivating core messaging that drives the fundraising messaging and strategies.
- ❖ Experience working with diverse partners and building relationships to increase donations across a variety of giving vehicles.
- ❖ Confident, polished and sophisticated individual who presents well and can interact comfortably with high-level individuals and groups; possess comfort level for interaction with persons of high wealth and intelligence.
- ❖ Excellent project and team management skills including influencing, leading, negotiating and delegating abilities.
- ❖ Exceptional organizational and management skills to lead a team of fundraisers and consultants.
- ❖ Highest level of personal and professional integrity and quality standards.
- ❖ Passionate and committed to the mission of NTI.





Applications can be submitted at:  
<https://driwaterstonehc.com/position/vice-president-of-development-the-nuclear-threat-initiative/>

DRiWaterstone is managing the search on behalf of NTI. All first-round interviews for this position will take place via video conference with DRiWaterstone.

DRiWaterstone is a women founded and led executive search firm recognized by Forbes magazine as one of the leading executive recruiting firms in the U.S. with a focus on mission and purpose-driven organizations. They provide executive search and strategic consulting services to help regional, national, and international clients grow, thrive, and excel.

#### **EQUAL OPPORTUNITY EMPLOYER**

NTI is proud to be an equal opportunity employer and encourages people of all backgrounds and identities to apply. All applicants will be considered without attention to race, color, religion, national origin, sex, age, marital status, personal appearance, sexual orientation, gender identify or expression, familial status, family responsibilities, political affiliation, genetic information, disability, or any other quality or circumstance protected by federal or DC law.